

# Insight TMS™ User Guide

## Standard Motor Products – Vendor Rate Shop

### 2.1 Navigate to the Rate Shop Screen

Rate Shop can be accessed by logging in to the Insight TMS. If you need assistance logging in, please review the instructions sent with your UserID email, or contact [TechOps@t-insight.com](mailto:TechOps@t-insight.com).

Customer Rate Shop

Company: STANDARD MOTOR PRODUCTS - VENDORS [\[set\]](#)

Address  by zip  Look-up:  Services

Origin Postal Code   [Add Service](#)

Dest Postal Code

Pickup Date

Payment Terms

Freight, specified by the following information:

Item ID	Quantity	Class	Weight	Dimensions (L x W x H)
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[Add Another Item](#)

**Disclaimer**

**Please send your shipment with the carrier shown at the top of the list!!**

Carrier specific rules/exceptions may apply, including discount exemptions for loads over 10,000 lbs, occupying more than 14 linear ft or 750 cubic ft of a trailer, or deliveries to high cost areas. Additional charges may apply if additional services are required, such as detention. Transit days (where available) are published transit times and are not a guarantee of service.

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### 2.2 Populating Rate Shop with Required Information

In order to obtain a rate, several pieces of information must be populated in the Rate Shop. The Rate Shop recalls the last pieces of information it was populated with. This allows the user to change only a few pieces of information, instead of all of them.

Rate Shop can be rated using either zip codes only, or by city and state. When rating by zip codes, it is important that the “Look-up” box is checked.

A screenshot of a web form for the Rate Shop. The 'Address' dropdown menu is set to 'by zip'. To the right, the 'Look-up:' checkbox is checked. Below these, there is an input field for 'Origin Postal Code' and a dropdown menu for 'Origin Country' which is currently set to 'USA'.

*Rate Shop by zip code (note the “Look-up” box is checked)*

A screenshot of a 'Rate Inquiry' dialog box. It contains the following text: 'Instructions: One or both of the postal codes entered for this search has multiple cities associated with it. Select the appropriate city as listed below.' Below this, it says 'Origin: Select Origin City' followed by a list of radio buttons and city names: HICKORY, NC 28601; BETHLEHEM, NC 28601; LENOIR RHYNE, NC 28601; LONGVIEW, NC 28601; VIEW MONT, NC 28601; and VIEWMONT, NC 28601.

*If more than one city exists in a zip code, the system will prompt the user for the correct one*

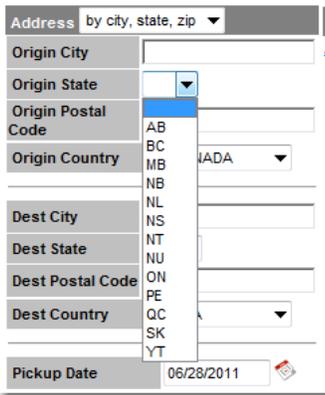
A screenshot of a web form for the Rate Shop. The 'Address' dropdown menu is set to 'by city, state, zip'. Below this, there are input fields for 'Origin City', 'Origin State' (a dropdown menu), and 'Origin Postal Code'. At the bottom, there is a dropdown menu for 'Origin Country' set to 'USA'.

*Rate Shop by City, State, Zip. City and state are required, zip code is optional.*

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Changing the country to Canada allows Canadian cities, provinces, and postal codes to pull results.



The screenshot shows a web form for the Vendor Rate Shop. The 'Address' section is set to 'by city, state, zip'. The 'Origin Country' dropdown menu is open, displaying a list of Canadian provinces: AB, BC, MB, NB, NL, NS, NT, NU, ON, PE, QC, SK, and YT. The 'Origin Country' field is currently set to 'CANADA'. Other fields include 'Origin City', 'Origin State', 'Origin Postal Code', 'Dest City', 'Dest State', 'Dest Postal Code', 'Dest Country', and 'Pickup Date' (06/28/2011).

*Canadian provinces after Canada was selected as the country of origin*

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Below are the pieces of information required for Rate Shop to return results.

**Rate Inquiry**

Address by zip  Look-up:  Services

Origin Postal Code  [Add Service](#)

Origin Country  **1.**

Dest Postal Code

Dest Country  **2.**

Pickup Date  **3.**

Payment Terms  **4.**

Freight, specified by

Class	Weight	Dimensions (L x W x H)
<input type="text" value="070"/> <b>5.</b>	<input type="text"/> Pounds <input type="text"/>	<input type="text"/> x <input type="text"/> x <input type="text"/> Inches <input type="text"/>
<input type="text" value="070"/>	<input type="text"/> Pounds <input type="text"/>	<input type="text"/> x <input type="text"/> x <input type="text"/> Inches <input type="text"/>
<input type="text" value="070"/>	<input type="text"/> Pounds <input type="text"/>	<input type="text"/> x <input type="text"/> x <input type="text"/> Inches <input type="text"/>

*Insight TMS Rate Shop*

1. Origin Information (zip code, or city and state)
2. Destination Information (zip code, or city and state)
3. Pick-up Date – Defaults to today. The very first time you log in, however, you may need to set the date to “today”.
4. Payment Terms – Must be Prepaid, Collect, or Third Party
5. Class – Must be Actual Class. The Rate Shop will automatically account for any FAK structures for LTL.
6. Weight
7. Services (Accessorials)

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### 2.3 Rating Results

All contracted carriers for the lane specified will return results. Results will be listed with the **least cost option at the top**, the most expensive option at the bottom. If two carriers have the same rate, Rate Shop will return the carrier with the shortest service days first. **Please always ship with the carrier at the top of the list, as this is the most economical carrier for Standard Motor Products.**

The screenshot shows a window titled "Customer Rate Shop" with a dropdown menu set to "Vendor Carrier Results". Below the menu is a table with the following columns: Customer Carrier, Customer SCAC, Customer Mode, Customer Service Days, Customer Origin Service, and Customer Destination Service. The table lists eight carriers with their respective SCAC codes, modes, service days, and origin/destination services.

Customer Carrier	Customer SCAC	Customer Mode	Customer Service Days	Customer Origin Service	Customer Destination Service
OLD DOMINION FREIGHT LINE, INC.	ODFL	LTL	3	D	D
UPS FREIGHT	UPGF	LTL	2	D	D
FEDEX FREIGHT (ECONOMY)	FXNL	LTL	4	D	D
FEDEX FREIGHT (PRIORITY)	FXFE	LTL	2	D	D
YRC FREIGHT	RDWY	LTL	3	D	D
XPO LOGISTICS FREIGHT, INC. (LTL)	CNWX	LTL	3	D	D
ESTES EXPRESS LINES	EXLA	LTL	4	D	D
SAIA MOTOR FREIGHT LINE, INC.	SAIA	LTL	4	D	D

Rate results from Insight TMS Rate Shop

1. Customer Carrier
2. Customer SCAC – All carriers have a four-digit code called a SCAC
3. Customer Mode
4. Customer Services Days – ESTIMATED transit times for the specified lane and carrier. Truckload service days are represented as hours. The Truckloads days are a rough estimate, as the actual transit times vary depending on the driver’s schedule.
5. Customer Origin Service – For LTL carriers. “D” indicates the carrier services the origin point directly, without the use of an agent/partner carrier. “I” indicates the carrier utilizes an agent/partner carrier to make the pick-up.
6. Customer Destination Service – For LTL carriers. “D” indicates the carrier services the destination point directly, without the use of an agent/partner carrier. “I” indicates the carrier utilizes an agent/partner carrier to make the delivery.

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### 2.4 Additional Functionality of Rate Shop

The user may view the terminal information for the both the origin and destination terminals for the specified carrier.



	Customer Carrier	Customer SCAC	Customer Mode
	UPS FREIGHT	UPGF	LTL
	ESTES EXPRESS LINES	EXLA	LTL

Terminal icon

	Origin Terminal	Destination Terminal
<b>Name [code]</b>	HICKORY [HIC]	LOS ANGELES [LAX]
<b>Address1</b>	150 LAP RD	7754 PARAMOUNT BLVD
<b>Address2</b>		
<b>City</b>	CONOVER	PICO RIVERA
<b>State</b>	NC	CA
<b>Zip</b>	28613-7560	90660-4309
<b>Phone</b>	828-464-5490	562-801-1306
<b>Toll Free Phone</b>	000-000-0000	000-000-0000
<b>Fax</b>	828-464-6147	562-949-4787
<b>Email</b>		
<b>Contact Name</b>		
<b>Contact Title</b>	SERVICE CENTER MANAGER	SERVICE CENTER MANAGER
<b>Parameters Used</b>	Origin:28601 Dest:90210 SCAC:UPGF Mode:LTL	

Terminal information

The user may also export individual Carrier Results into a PDF document.



	Customer Carrier	Customer SCAC	Customer Mode
	UPS FREIGHT	UPGF	LTL
	ESTES EXPRESS LINES	EXLA	LTL

Export to PDF icon

Rate Confirmation						
<b>Request Date:</b>	06/28/2011 11:36AM					
<b>Equipment:</b>						
<b>Services:</b>						
<b>Origin:</b>	, 28601 USA					
<b>Pickup:</b>	06/28/2011					
<b>Destination:</b>	BEVERLY HILLS, CA 90210 USA					
<b>Freight Terms:</b>	Prepaid					
<b>Freight</b>						
Item ID	Quantity	Package Type	Class	Weight	Dimensions	
			70.0	1,000 lb	in	
Transportation Insight Product Development: Rates						
Customer Carrier	Customer SCAC	Customer Mode	Customer Total	Customer Service Days	Customer Origin Service	Customer Destination Service
UPS FREIGHT	UPGF	LTL	354.50	4	D	D

Example of an exported PDF Rate Confirmation